



# PRO-telligent Quarterly



Volume XIII • July 2007

## A Message from our CEO

**T**he much welcomed summer season has finally arrived and for most of us this is accompanied by a flurry of excitement and energy to readily be involved in many activities. In fact, this enthusiasm and energy generated by our employees is the catalyst that helps us achieve our professional goals. I am pleased to state that our company continues to be in a healthy financial state, and we are proceeding nicely on the path for continued growth. We are expecting award notifications within the next two months on several outstanding proposals that we have already submitted, and we are also preparing for five new significant business opportunities where proposals will be required over the next four months.

As part of our commitment to professional growth, we have enhanced our on-line element that provides our clients direct access to cost/funding, schedule, and manpower utilization reports, PRO-telligent's Client Automated Resource Empowerment (CARE) Portal. We have added several new portals to aid in raising PRO-telligent to the highest level of customer and employee satisfaction. Our new focus is professional development for our PRO-telligent family. We have installed a new business development tool that increases efficiency and productivity by allowing all business development personnel to use and share data that is

integrated with our accounting and contracting system. It includes information resource centers, reporting tools, and utilities. In addition, we have increased our employee resources online via our new benefits portal. The benefits portal provides a one-stop location for all the pertinent information that our employees need from forms to FAQs. The benefits portal can be accessed via [www.mybensite.com/protelligent](http://www.mybensite.com/protelligent). Please contact your resource center manager for login information. For the purpose of building relationships and exchanging information with prospective vendors and service providers, we installed a new small business module for the purpose of building relationships and exchanging information with prospective vendors and service providers. In addition we are now inviting small businesses to join our new Small Business Procurement Center by registering their companies online at <http://partners.pro-telligent.com>. In addition we enhanced our staffing capability with a new recruiting module. Our recruiting portal allows on-line review of openings and submittal of resumes by job candidates.

continued



CEO Judy Sebastian

### Contents

New Faces to Corporate

Employee of  
the Quarter

2

Division Briefings

3

PRO-telligent and  
the community

Welcome Aboard

Job Openings

4



## New Faces at Corporate

### Tom Dean

continued from page 1

As they say, "timing is everything" so this is the appropriate time to thank Ed Jones and his team, Dudley Towne and Joshua Doss for their great job in creating these new web-based software tools. There may very well be several topics that catch your interest and that can assist you in your daily work, so check it out!

We also have continued to excel in customer service. I constantly receive word of appreciation from many of our clients for your outstanding and sustained support to them. Last month, PRO-telligent made Virginia's Fantastic 50 List for the second year in a row, moving up from #26 in 2006 to #15 this year for 2007. Having this as a cultural base assures us all of job security and continued growth as a company. I applaud all of you for your efforts and additionally thank you for making my job easier by ensuring that we have satisfied customers who appreciate great value from our services.



During the last quarter, PRO-telligent gained a vital new addition to our corporate office. Tom Dean joined the PRO-telligent family as our new VP of Business Operations/CFO. Tom has already proved to be an invigorating presence in our corporate structure and

PRO-telligent is very excited about the role he is to play in our growth and future successes.

Tom is a retired Naval Intelligence Officer with various positions of increased responsibility in a highly classified environment, including work with the Office of Naval Intelligence, the National Security Agency, and the Naval Security Group. Since retiring from naval service in 1986, Tom built a vast resume of executive experience within our professional genre.

Tom's most recent position was the Vice President of Business Operations for VeriSign Communications Services, where his responsibilities included executive management of all Business Operations functions for the \$1B VeriSign Communications Services (VCS) group. PRO-telligent is fortunate that Tom's dedication to his family and grandchildren inspired a move back home to the DC area from the west coast, which is how Tom came to join our PRO-telligent family. We welcome Tom! And, together, we look toward PRO-telligent's future!

## Employee of the Quarter

### Solmaz Sharifi,

For over one year, Solmaz Sharifi has been an essential member of the Office to Monitor and Combat Trafficking in Persons Public Outreach Team. At a time when the team has been significantly understaffed, Solmaz has assumed responsibilities in a range of core areas: media and NGO relations; web-site management; database management; and student/intern outreach. Although Solmaz is only 24 years old, and although she came to G/TIP with minimal foreign affairs experience (a three-month internship in the International Women's Issues office), she has demonstrated maturity and excellence in her judgment and in her ability to cope with simultaneous, intense demands in a very fast-

paced office setting.

Public outreach is a congressionally-mandated activity under the Trafficking Victims Protection Act of 2000. To end human trafficking, we must alert the world regarding the existence of modern-day slavery. Solmaz Sharifi has contributed greatly to this global task. For example, her main responsibility has been to maintain and update a global database of contacts. Under her supervision, it has grown to over 2,500 contacts around the world. Solmaz was also the Photo Editor and Graphics Manager for the 296-page Trafficking in Persons Report, 2006, released by the Secretary of State. The Report was read and viewed by over 414 million people around the world. Solmaz was also instrumental in monitoring and evaluating the impact of this very important event.

Solmaz has taken on many other tasks, including coordinating the office's Internship Program, managing and developing content for our two web sites, coordinating public outreach events and speaking engagements for the office staff, and helping to manage the video library and movie distribution to NGOs and U.S. Embassies. Most recently, Solmaz managed a project to translate and subtitle a feature length movie in 10 languages, which will be distributed to U.S. Embassies all over the world. Solmaz has also taken on planning several important outreach events, including a successful NGO briefing roundtable and brown bag luncheons. Despite the busy atmosphere, Solmaz is always kind, calm, and compassionate.

## Division Briefings

Technology  
Solutions

It is with great pleasure and excitement that I share with you the news that the SRA Team, of which PRO-telligent is a key player, is the winner of a DoS SASI BPA. This is a tremendous and important win for PRO-telligent—a true testament to the exceptional work we have been doing and will continue to do.



In addition to our win on

SASI, PRO-telligent was awarded the Department of State Hybrid Information Technology Support Services (HITSS) contract as a prime contractor. Through the HITSS contract, PRO-telligent and our subcontractor, L-3 Titan Corporation, will support State's mission at headquarters and field offices throughout the United States and internationally by providing a broad range of IT services. The value of the contract for the base year and four one-year option

**Pete Skangos VP**

Managed  
Services

In view of the extremely high urgency and the interest of national security to establish Provincial Reconstruction Teams (PRT) within Iraq, the Department of State (DoS), Bureau of Near Eastern Affairs (NEA), has tasked PRO-telligent, LLC to recruit and continuously maintain personnel for the Iraq Provincial



Reconstruction Teams (PRTs). These personnel shall consist of highly experienced/skilled subject matter experts.

PRT's personnel shall be deployed to numerous locations within Iraq, such as the U.S. Embassy in Baghdad, Iraq, Regional Embassy Offices, and State Embedded Sites. PRO-telligent is proud to partner with the Department of State, helping to build a safer nation.

**Ray Clift VP**

Strategic  
Operations

PRO-telligent, LLC has officially emerged in Afghanistan with an established presence through our International Operations Group that has opened the doors to the Kabul office. Within the secure walls of the compound in downtown Kabul, the PRO-telligent, LLC office is complete with a 6-bedroom suite and a full 14 rooms, including offices and living quarters within a sprawling 3-floor facility. The compound has a 24-hour security force, house manager, and cook. Plans are underway for further business development throughout the Middle East and Southwest Asia by establishing an office in the nearby business hub of Dubai, UAE, and by developing alliances with successful corporations throughout the



region. PRO-telligent, LLC is now better positioned to pursue opportunities to support DoS/INL as well as US Embassy Kabul in operations to stem the opium trade prevalent throughout Afghanistan, but largely in the southern provinces. We have had a presence in those poppy fields for some three years now, have developed friendships within the Government of Afghanistan (GOA), and extended the presence of DoS/INL in a coordinated way with the UN and NATO. As the efforts of the United States Government through DoS/INL continue to effect change in Afghanistan and bring a new life to the Afghan people, free from the shackles spawned by the lure of the poppy and the conspiratorial influence of the Taliban, PRO-telligent, LLC professionals will be there to support in every way possible.

**Ray Darnell VP**

## PRO-telligent and the Community

On June 2, 2007, 31 PRO-telligent family members were again out in full force in support of our community, at the annual Race for the Cure. PRO-telligent donated \$1240 for cancer research, and many of our employees raised additional donations. We had great feedback from our employees and an impressive turnout for this vital cause. PRO-telligent corporate sincerely thanks everyone who participated. We look forward to seeing everyone at the next event in support of our community. Special thanks to the event coordinators!



## 2007 Neediest Kids Thomas B. Cookerly Scholarship Luncheon

On Wednesday, May 30, 2007, PRO-telligent proudly attended the annual Neediest Kids/Thomas B. Cookerly Scholarship Luncheon. At this emotional event, hosted by Ralph Shrader, CEO of Booz Allen Hamilton and Chairman of the Board of Neediest Kids, two

\$5,000 scholarships were awarded to high school seniors from each of the seven school jurisdictions we serve: The City of Alexandria; Arlington, Fairfax, Montgomery and Prince George's Counties; the Archdiocese of Washington; and the District of Columbia. PRO-telligent, LLC is honored to underwrite the two Fairfax scholarships, which were awarded to Mohammed Adeel, Annandale High School, and Alexandra M. Smith, Centerville High School. Congratulations to the scholarship winners!

## Job Openings

Oracle DBA  
Senior Programmer Developer  
Senior Programmer Database Developer  
Java Developer  
J2EE Developer

Software Engineer  
Web Developer  
IT Project Manager  
Contract Specialist, 1102  
Technical Writer  
Exec. Administrative Assistant

## Aboard Welcome

Rodgers, Paul	Porter, Jason	Barry, Benjamin
LaRouche, Rodger	Zheng, Adam	Anderson, Veronique
Mitchell, Dennis	Voce, Carolyn	Brophy, Kenneth
Nassen, Paul	Lee, Vickie	Clark, Henry
Rossi, Victor	Van Deren, Janet	Muller, William
Williams, Latoya	Quick, Vanessa (From Consultant Status)	Allan, Stuart (WAE)
Miller, Jennie	Snoke, Christine	Eucalitto, Patrick
Parker, John	Obenschain, Stephanie	Jordan, Kelly
Wong, Alex	Lautenshlager, Jody	Hall, Lee
Pemberton, Richard	Mziray, Ngana	Jenkins, Jody
Lee, Michael Dean	Reeder, Eric	Carter, Betty
Darnell, Harold	Welhelm, Melanie	Dyer, Monica
Dean, Thomas	Tabarini, Christina	Holland, Ayana
Schramek, Kathy	Alzayat, Wa'El	Goosey, Robert
Carignan, Roger	Antonio, David	Hoffman, John
Muncy, Jill	Jackson, Aundra	Morrison, Daniel
Mast, Jeane	Babb, Lisa	Ala, Charles
Harms, Mattie	Johnstone, Jaqueline	Findlay, Martha
Hunsucker, Steven	Gregory, Sarah	White, Tamiya
Ayala, Jesus	Hamade, Rose	Keller, Peter
Amussen, Anne	Siegel, Judy	Martinez, Mary
Helling, Charles	Hamrin, Eric	Macklin, Andrew
Baca, John	Brown, Vanessa	Gillum, Brian
Smith, Oliver	Lenet, Janet	
Jarrad, Raymond	Huskey, Joanne	
Phillips, Garry	Doss, Joshua	
Loy, Hebert	Bennett, Michael	
Archer, Merrie	Williamson, Timothy	
Wills, Tracy		

## PRO-telligent LLC.

Crystal Gateway II  
Suite 1100  
1225 South Clark St  
Arlington, VA 22202  
Phone: (703) 414-5520  
Fax: (703) 414-5530  
E-mail: info@pro-telligent.com

Editors: Company Directors &  
Scott Cordes

Graphics Editor:  
Cristian Sepulveda

Stories: Scott Cordes,  
Judy Sebastian

This newsletter is a publication of PRO-telligent, LLC and is expressly used for employee and customer communications. All rights reserved. No part of this newsletter may be reproduced or reprinted without express written consent of the company.

